

Enter Each Awards Separately

The National Association of Hispanic Publications

2019 Membership & Awards Package

A Simple Process for dealing with Your NAHP Membership & Two Sets of National NAHP Awards

Join the Advocate Latino Media Advertising & Quality Content

In 2018 the NAHP grew 300% over 2016 membership to it's largest number of members since 2003.

All members get ONE FREE registration for the 2019 NAHP Convention.

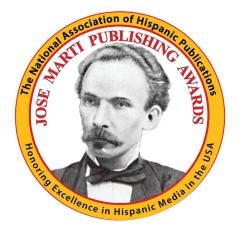
Websites and digital publications can now be members.

RENEW your membership or JOIN NOW to take advantage of what the NAHP offers.





Pages 2-3 of this package, **Complete Form on page 3.**



The National Convention Edition of the José Martí Awards

They includes most of our traditional José Martí categories as well as the key new Primero categories introduced in 2016 and the Digital ones added in 2018.

Final deadline for entries to arrive at our office in Fallbrook, California: August 7, 2019

See **pages 4-8** for the information you need.

Awards will be presented at the 2019 NAHP National Convention

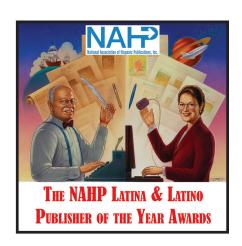
The NAHP Latina & Latino Publisher of the Year Awards

Designed to recognize the talents of our hard-working publishers.

Deadline: September 10, 2019

See **page 9** for the information and Form you need.

Awards will be presented at the 2019 NAHP National Convention



NAHP 2018-19 Board **Executive Board**

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Fanny Miller, El Latino fanny.miller@ellatino.net

Vice President

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Vice Regional Directors

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NAHP Media Sales Team

Anita Grace, Grace Multicultural anita@agadexec.com 763-792-3538

Membership & Awards Producer

Kirk Whisler, Latino 247 Media kirk@whisler.com 760-579-1696



THE ASSOCIATION OF LATINO FOCUSED QUALITY CONTENT MEDIA SINCE 1982

2019 Membership Package

A Simple Process for Dealing with Your NAHP Membership

Welcome to the NAHP. The National Association of Hispanic Publications, Inc. is a non-partisan trade advocacy organization representing the leading newspapers and magazines publishing in Spanish, English and Bilingual editions. 2018 saw a 300% growth in membership compared with 2016 and we are confident that the numbers will be even more **impressive in 2019.** The NAHP was founded in 1982 to promote publications serving the fastest growing market in the USA: Latinos. Research has shown that Hispanic newspapers and magazines are the most effective medium to reach the fastgrowing Hispanic community.

Geographically, NAHP members span the country, with a concentration in areas of large Hispanic populations. Hispanic newspapers and magazines produce 63 billion pages of information annually. With Hispanic purchasing power at \$1.5 trillion dollars, Hispanic newspapers, magazines, websites, and related media offer the best value.

The NAHP has a GREAT new leadership team that is working hard to grow the organization, increase advertising to member publications and expand services to ensure that the organization is productive on a wide variety of levels.

OUR MISSION: The National Association of Hispanic Publications, Inc. (NAHP) furthers the excellence, recognition, and use of Hispanic Publications and provides them access to professional development opportunities to better serve and empower Hispanic communities.

Vision: The ultimate choice to reach the Latino market.

Sincerely,

Fanny Miller, President

Beto Tenorio, Vice President of Membership

Become A Member of the NAHP

Become part of the most influential Hispanic print and digital media organization in the country.

IT PAYS TO BELONG...Member BENEFITS include:

- ✓ AD BUYS. The NAHP has just launched what promises to be it's most effect ad sales program in more than a decade. One major buy from a new advertiser has come in that promises to expand in scope. Lead people: David Cortinas, NAHP Media Chair and Anita Grace.
- ✓ **AWARDS.** Use the power of these awards to bring recognition to your publication and staff while they also shine a light for advertisers to better understand the qualities of your publication and the audiences it serves. Lead person: Kirk Whisler
- **VISIBILITY**. Helping increase the visibility of Hispanic newspapers, magazines and other media within the eyes of advertisers and corporations nationwide. Only by working together can we achieve this in a cost effective manner. Lead person: Jose Luis B Garza
- **PROFESSIONAL DEVELOPMENT.** The NAHP workshops, webinars, and other training programs are your best source for information on how to keep timely with your editorial, how to grow your ad sales, how to cost effectively reach your reading audiences, and how to keep the publication profitable.
- ✓ **NETWORKING**. For most of its history the NAHP has been the most effective place to network with corporate executives, government officials, and advertising representatives. The whole board

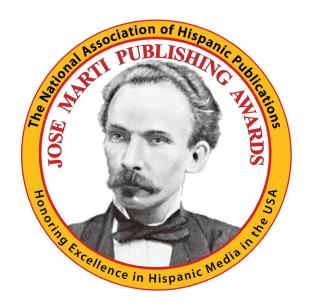
NEW RESOURCES beyond the basic membership benefits include:

- **SAVE MONEY THRU GROUP BUYING PROGRAMS**. The NAHP Board has set goals to establish Group Buying Programs for its members. These will include key newspaper and magazine services. The program is designed to both lower your operating cost and raise the quality of services you utilize.
- **2019 NATIONAL LATINO MEDIA STUDY**. The NAHP is a key part of The 2019 National Latino Media Study. This study will be both conducting comprehensive Readership Studies for participating publications and creating a National Latino Media Usage Profile. The Readership Studies will include detailed demographics, media usage, and consumer preferences for the publications readers. Lead person: Kirk Whisler

2019 NAHP Membership Form

NEW LOWER RATES AND A SIMPLER PROCESS FOR NAHP MEMBERSHIP

Please complete all of the following:			
Step 1, Publication Contacts: Publication:			
Key NAHP Contact:			
Phone: Cell	Phone: E-M	AIL	
Address:	City:	State:	Zip
Publisher:	Phone:	EMAIL:	
Editor:	Phone:	EMAIL:	
Ad Manager:	Phone:	EMAIL:	
Marketing Mngr:	Phone:	EMAIL:	
Digital Manager:	Phone:	EMAIL:	
 Website Frequency of publication: Daily Year founded: Language:% of the PUBLICATION Current circulation for Printed Publications: You do NOT need to be audited to be Number of editions of the publication: Website for the publications of the publication of the	Newspaper Magazine Weekly Twice a more a more process of your WEI Cations: If audited, Unique monthly visitors: The a member of the NAHP. Audit come with the same name, different audited and the same name, different audited.	Newsletter Online Yellow pages nth Monthly Less than m BSITE in Spanish. include a PDF of your most circulation recer pmpany, if any: Date of last areas of distribution	onthly Digital only nt audit. audit, if ever audited: ning members you should have
•	tion \$32530,000+ circulation \$ nublications with editions in one of the listed as a member, but the over	•	50 has the same name and a
Total owed for NAHP Membership a Credit card number: Make checks payable to: NAHP. In m	Expires:/ Z	ip code for credit card payment:	CV code: blication.
Step 4: Mail or email this form. Email this Mail this form and your CHECK or credit info Latino 247 Media Group; Attn: NAHP; Direct questions to kirk@whisler.com. Coordination Whisler may be reached at 760-579-1696.	o to: 624 Hillcrest Lane, Fallbrook, CA 9	NEW Address	



THE NAHP'S JOSÉ MARTÍ AWARDS

The José Martí Awards are named after José Julián Martí Pérez (January 28, 1853-May 19, 1895), a Cuban poet, essayist, journalist, revolutionary philosopher, professor, translator, political theorist and publisher. Through his writings and political activities he became a symbol for Cuba's struggle for independence from Spain. He also fought against the threat of United States expansionism in Latin America. During his lifetime, his writings were published in numerous newspapers, magazines and journals in most Latin America countries and the USA. In the USA he wrote for publications in both Spanish and English.

With these Awards we seek to both honor the memory of José Martí, a tireless advocate who clearly saw the enormous power of PRINT and honor those editors, publishers, photographers, designer and marketing professionals who continue today to use the POWER of the written word, impactful photos and illustrations, and creative design to reach, impact, and motivate readers across the USA and beyond.

These awards, started in 1989 by the National Association of Hispanic Publications, are one of the oldest and by far the largest Hispanic media awards in the USA. They have followed many key trends over the years: as new editorial sections have been added; as new technologies have been added; and as marketing has evolved. The awards have helped advertisers find the publications that are making the RIGHT MOVES in terms of reaching consumers.

The **José Martí PRIMERO Awards** are designed to help elevate recognition of Latino publications and digital media excellence to the level their excellence merits. These are the BEST OF THE BEST in Hispanic media. We ask that you join us in helping GROW the José Martí Awards and Hispanic Print across the country.

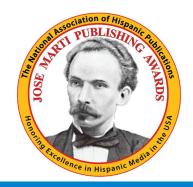
Publications have used their winning awards to salute their competent staff, to help build their readership and, most importantly, to satisfy existing advertisers and bring in new advertisers.

In 2019, I look forward to seeing all of you at this year's annual conference.

I encourage all Latino publications who are proud of the publications you produce to enter,

Kirk Whisler, Awards Producer





The José Martí Award Guidelines

ENTRIES

- Entries not properly tagged will be billed but not processed until all correct information is supplied.
- Entries from publications that are not NAHP members in good standing will be billed but not processed until the publication becomes a qualified member.

FORMAT OF ENTRIES TO BE SENT

- 1. All entries need to be in PDF format. Photos can be either a jpeg or a PDF. Videos should be in a high resolution of any common format. For the videos, please make sure audio is included. Powerpoints should be in Microsoft PowerPoint, or saved as a single PDF.
- 2. Each entry in a single category must be ONE PDF, not multiple PDFs. This makes it easier for the judges and a better reflection of your publication, series of articles, etc.
- 3. DO NOT compress any of the entries.
- 4. **VERY IMPORTANT:** Label the PDF according to the guides on each category. At a minimum, each should be: **Category—Publication Name—City. Example: A3—La Voz—Los Angeles.**
- 5. Please send a MEMORY STICK or DVD with all your entries on it.
- 6. Do NOT send word documents or printed copies for the entries.

Authors & Photographers

Individual articles and photos entered into the Awards competition must be from a person who meets one of the following categories:

- 1. Is directly employed by the publication as a staff person.
- 2. Is contracted on a part time basis by the publication for specific services that are assigned by the publication.
- 3. The article or photo was created specifically for your publication, not multiple media outlets.

The article or photo MUST NOT have been created by a NEWS SERVICE of any sort that serves a wide variety of media.

Publication Date

The items submitted to the José Martí Awards must all have been published in 2018 unless otherwise noted.

LANGUAGE

Entries may be in Spanish, English, or Bilingual language formats.

CIRCULATION OF YOUR PUBLICATION

To increase the fairness of the competition, some categories will be divided into two groups: Publications over and under a circulation of 30,000. That marks the average circulation of Latino publications in the USA.

THREE WAYS TO SAVE

- 1. By being a paid up NAHP member you get ONE free entry in the NATIONAL CONVENTION Awards. Keep your membership current and save.
- 2. For the NATIONAL CONVENTION Awards you get ONE free entry for every FIVE PAID entries.
- 3. Take advantage of the EARLY BIRD rate and save 20%.

PROMOTING HISPANIC PRINT

By entering this award competition you are authorizing the NAHP to publish the entry in any way that recognizes the winners and honorees and promotes Hispanic Print in general and the NAHP specifically.

JUDGES

Judges for these awards will be media, design, journalism and marketing professionals. Three people will judge each award category, and the results are averaged to determine the winners. Our judges always include Pulitizer Prize Winners and other national recognized journalists and editors.

WHEN THE AWARDS WILL BE PRESENTED

NAHP National Convention. They will be presented during all the meal functions during the convention.

FOR MORE INFORMATION

Coordination of the José Martí Awards is being conducted through Latino 247 Media Group. Kirk Whisler may be reached at 760-579-1696 or email kirk@whisler.com.

Award winners at the 2018 NAHP Convention in Las Vegas



NAHP Membership & José Martí Awards Entry Form

ENTRIES WITHOUT PAYMENT WILL NOT BE PROCESSED

PUBLICATION:		AWARD CONTACT PERSON:		
PHONE:E-	-MAIL			
ADDRESS:				ZIP
	MEMBERSH	HIP INFO		
DART ONE NAME AND ALCOHOL			 .	
PART ONE: NAHP MEMBERS				
Step 1: Membership Status (check on	•			d will be paying my dues now.
Step 2: If you are now paying your d			-	. , . ,
Step 2. If you are now paying your di	ues. Litter 2019 illetituersi	iip amount owed nom Step :	o, raye	: 3. }
	T II	✓ T		Final Deadline: August 7, 20
	José Mar	TI FORM		for entries in our office
PART TWO: Awards WORK !	CHEET FOR WHA	TICOMED		
Step 1: Total of ALL ENTRIES			n on n	ages 7 and 9
Step 2: Current NAHP Member: FREE			-	•
Step 3: Subtotal of entries	•	'	t 1, 5te	:p 2 above. 7
Step 4: Volume Discount FREE entrie	-	-	in Sten	3 List on Sten 4 the free entries
Step 5: Total of PAID ENTRIES			шэсер	3. List on Step 1 the nee chanes.
Step 6: Award Rates. What is your circu				
Circulation		3		
a) Up to 29,999	\$50	Г		
b) 30,000 to 59,999	\$65		Multip	ly the number in Step FIVE times the
c) 60,000 or more circulation	\$80		Approp	riate Rate Per Entry in SIX: \$
		_		
Step 7: Award Total with any Early b	ird discount The early bird	I time period has ended.		
Stor O. Total awad for March archin	O Amerika Chan 2 O Chan 5	Zahawa ĉ		
Step 8: Total owed for Membership 8 Payment is by :Check		/ above: \$		
Credit card number:	=	/ Zin code for credit ca	ard navi	ment: CV code:
Make checks payable to: NAHP or t	•	•	iiu payi	ilelit Cv toue
Step 9: Include 2 printed copies of tw		-	e nerm:	anently archived at CSIISR
Step 10: Mail Your Entry. Mail all of the	, ,	abilication. These copies will b	e perme	anently archived at C505b.
✓ One copy of the entire entr	•	this nackage)		One check to the NAHP for both
✓ One copy of your NAHP Me	, , ,			your Membership & Awards
✓ Your individual entries on a	. ,	not uneauly sent it and year,		
✓ 2 different printed copies o	,			
✓ Your CHECK made out to th		O: You can now LIPLOAT) vour	entires AND entry form
Latino 247 Media Group			•	to the website, click on
NEW Address Attn: José Martí Awa	ords OR			
UZT HINCIEST Lane				op and then scroll down
Fallbrook, CA 92028		to the UPLOAD YOUF	(NAHI	' EN I KIES HEKE.

Direct questions to kirk@whisler.com. Coordination of the José Martí Awards is being conducted through Latino 247 Media Group. Kirk Whisler may be reached at 760-579-1696.

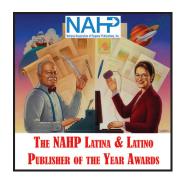
José Martí National Convention Awards Entry Form 1PA. PRIMERO AWARDS Label the PDF: Category—Publication Name—City. Example: 1PN2—La Voz—Los Angeles. **Final Deadline August 7 Outstanding Hispanic Daily** *(entire single issue as a PDF)* entries in our office 2. **Outstanding Spanish Language Weekly Newspaper** (entire single issue as a PDF) 3. **Outstanding Bilingual Language Weekly Newspaper** (entire single issue as a PDF) **Outstanding Less than Weekly Newspaper** (entire single issue as a PDF) 4. 5. **Outstanding Hispanic Magazine** ~ **Glossy** (entire single issue as a PDF) 6. **Outstanding Hispanic Magazine** ~ **Newsprint** (entire single issue as a PDF) The majority of the body of the publications must be on newsprint. 7. **Outstanding Publication Website** *Website address:* **Outstanding Hispanic Success Story** An article about someone who made a difference either locally or nationally. 8. 9. **Outstanding Immigration Article** An article or column covering an aspect of immigration as a political issue or on a personal basis. 10. **Outstanding Photo – Overall** This photo can be on any topic A. OUTSTANDING DIGITAL AWARDS Label the PDF: Category—Publication Name—City. Example: A3—La Voz—Los Angeles. 1. **Outstanding ePublication** (entire single issue as a PDF) 2. Web Site Promoting Your Publication & Company This is for a marketing site for the publication, NOT a news site as in the Primero Awards above. This is important for every media organization to have. Website is: ____ 3. **Outstanding Editorial Video** *Include a copy of the editorial video as well as the link to the video on your website.* 4. Outstanding Online Yellowpages Website is: Most Improved Website of the Year In this category websites will be evaluated on editorial and graphic improvements made. Send a PDF of how 5. the website looked in 2016 and list the web address for the current site here: 6. **Outstanding New Website** Website address: This is open to websites established in 2017 or 2018. **Outstanding Web Site Design** *Website address:* 7. 8. **Outstanding ePublication Design** (entire single issue as a PDF) 9. **Outstanding eNewsletter Design** (entire single issue as a PDF) **OUTSTANDING EDITORIAL SECTION AWARDS & MORE** Label the PDF: Category—Publication Name—City. Example: B3—La Voz—Los Angeles 1. **Outstanding Business Section** Please put the total NUMBER 2. **Outstanding Entertainment Section** of entries you have in EACH **Outstanding Food Section** 3. 4. **Outstanding Health Section** CATEGORY you are entering 5. **Outstanding Sports Section Outstanding Classified Section** 6. **Outstanding Auto Section** 7. **Outstanding Lifestyle Section** 9. **Outstanding Travel Section** 10. **Outstanding Technology/Internet Section** 11. **Outstanding Special Section** (ie: Election, Holiday, etc.) Most Improved Publication of the Year In this category publications will be evaluated on editorial and graphic improvements made. Send 2017 12. PDF version of one publication & one from 2018. 13. **Outstanding New Publication** *This is open to publications founded in 2017 or 2018.* C. **EDITORIAL WRITING AWARDS** Label the PDF: Category—Publication Name—City—Article Title—Article Author. Example: C3—La Voz—Los Angeles—Political Changes Ahead—Gloria Valdez. **Outstanding Editorial Column – Spanish** 1. 2. Outstanding Editorial Column – English

Outstanding Local Political Article An article or column covering Hispanics in the USA on a local or regional political issue. **Outstanding National Political Article** An article or column covering Hispanics in the USA on a national political issue.

3.

José Martí National Convention Awards Entry Form

C. E	DITO	RIAL WRITING AWARD	S (CONTINUED)			
5.		Outstanding Latin America/Int	ternational Political Article			
6.		_	ticle An Hispanic related article concerning a local or regional b	usiness or business issue.		
7.		Outstanding National/Int'l Business Article An Hispanic related article concerning a national or international business or business issue.				
8.		Outstanding Education Article	An article or column covering an educational issue or issues and	its impact on Hispanics		
9.		Outstanding Health Article And	article or column covering a health issue or issues and its impact o	on Hispanics		
10.		Outstanding Cultural Article An article or column covering Hispanics in the USA on a local, regional or national cultural issue.				
11.		Outstanding Community Service An article or column covering Hispanics in the USA on a local, regional or national basis.				
12.		Outstanding Entertainment Article				
13.		Outstanding Latin America Pol	litical/Business Article			
14.		Outstanding Latin America Cul	tural Article			
15.		Outstanding Sports Article				
16.			eries This series of articles either in a single issue or over a perion	od of issues must be covering a topic relevant to the		
		Hispanic community either locally, nationa	lly or internationally.			
		AWARDS		Final Deadline		
		gory—Publication Name—City Example: [-	August 7, 2019 entries		
1.		Outstanding Design – Newspa	•	in our office		
2.		Outstanding Design – Magazin	•			
3.		-	head (PDF of front page of a single issue of the publication)			
4.			n (PDF of cover page of a single issue of the publication)			
5.		Outstanding Section Design (P)	•			
6.		Outstanding Inside Design Pag	, , ,			
7.		Outstanding Inside Design Spr	ead (PDF of facing pages only)			
		& CARTOON AWARDS				
	PDF: Cate		-Photographer or Artist. Example: E3—La Voz—L.A.—Cinco de	Mayo—Carlos Díaz.		
1.		Outstanding News Event Photo		Please put the total NUMBER		
2.		Outstanding Community Photo	0	of entries you have in EACH		
3.		Outstanding Sports Photo		CATEGORY you are entering		
4.		Outstanding Cultural Photo		, 5		
5.			Essay Send both the photos and the article. Must be 3 or mo			
6.		•	say Send both the photos and the article. Must be 3 or more pho			
7.		•	These tend to be on political or current event topics and a single	graphic illustration		
8.		Outstanding Cartoon Strip	These tend to be humorous and a series of graphic panels			
F. MA	ARKET	ING AWARDS				
Label the	PDF: Cate	gory—Publication Name—City Example: F.	3–La Voz–Los Angeles			
1.		Outstanding Media Kit				
2.		Outstanding Marketing Newslo	etter Printed or e-mailed.			
3.		Outstanding Ad Promoting You	ır Publication			
4.		Outstanding Marketing Effort	Targeting Advertisers			
5.		Outstanding Marketing Effort				
6.			Your Publication Please send the video on the DVD you ser	nd or send us a link to download it.		
7.			noting Your Publication This is for using Power Point Pre			
8.		-	nning Awards This is how you are using awards you have ea			
9.		-	am. Please submit a write-up on a circulation program your sta	-		
10.		-	a summary of a consumer or trade event that is Organized and Mana			
101		and how they were met. Also include attenda	nnce, a digital copy of the event program and related supporting infolory, it helps us develop new audiences of readers (or reinforces existing	rmation, Finally, explain how the event helps the		





Entry Deadline September 10, 2019

The National Association of Hispanic Publications'

LATINA & LATINO PUBLISHER OF THE YEAR AWARDS

Since its founding, the NAHP has had a meaningful and growing participation of Latina publishers. In fact, today over 35% of all Latino newspapers and magazines have a Latina publisher. Latinas comprised 40% of the first NAHP Board in 1982. The Latina of the Year Awards were started in 1996 and recognition for male publishers was finally added in 2016.

We invite you to consider being selected for this honor. There is no cost to compete for these awards. It's simple to be considered: **If you meet the CRITERIA listed below, just complete answers to the ten questions listed below.**

ENTRY CRITERIA

Following are the criteria for nomination for NAHP Latina and Latino Publisher of the Year.

- ✓ **NAHP Member.** That your publication be a current member of the NAHP.
- **Full time publisher.** That the nominee be a full time publisher of the publication.
- Has not won in the past. That the nominee has not won this honor in the past. Past finalists who did not win are encouraged to apply again.
- ☑ Entering the Publisher of the Year Awards is FREE to all NAHP members.
- ☑ Enter by the date listed at the top of this form.

QUESTIONS TO **A**NSWER **TO E**NTER

If you are interested in being considered for the honor of Latina Publisher of the Year, please complete the following questions and return your nomination to kirk@whisler.com by the date at the top of this page. You may also recommend someone else who qualifies for this honor.

1.	Name			
	Publication	Free to all NAHP		
3.	Contact phone	members		
4.	Contact email			
5.	Publication website			
6.	Category entering: Latina Publisher of the Year Latino Publisher of the Year			
7.	7. Publishing experience (a maximum of 300 words) (attach a sheet with the answers to questions 7 thru 10).			
8.	Other media and business experience (a maximum of 300 words)			
9.	Local and national community involvement (a maximum of 300 words)	Self entries		
10.	Other local and national honors earned (a maximum of 200 words)	encouraged		

A group of past Latina/Latino Publishers of the Year will provide the final review and choose this year's Finalists and Winners. The Finalists will be announced prior to the NAHP Annual Convention.