

Enter Each Awards Separately

The National Association of Hispanic Publications

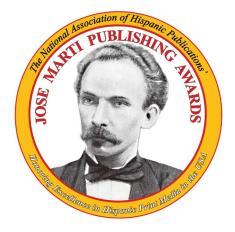
2018 Membership & Awards Package

A Simple Process for dealing with Your NAHP Membership & Two Sets of National NAHP Awards

Join the Fastest Growing Latino Media Organization

In 2017 the NAHP grew 207% to it's largest number of members in nearly a decade. This growth and the energetic and highly involved new NAHP Board are a great sign of renewed energy with the industry that provides more meaningful localized content to Latinos in the USA than any other. Websites and digital publications can now be members. Renew your membership or join now to take advantage of what the NAHP offers. *Pages 2-3 of this package, Complete Form on page 3.*





The National Convention Edition of the José Martí Awards

They includes most of our traditional José Martí categories as well as the key new Primero categories introduced in 2016.

Deadlines: Discount dealine: Must be in our office by April 30, 2018. Final deadline for entries to arrive at our office in Carlsbad: July 15, 2018

See **pages 4-8** for the information you need.

Awards will be presented at the 2018 NAHP National Convention

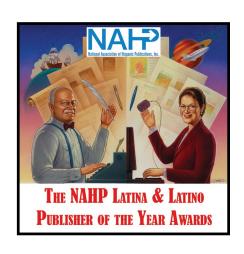
The NAHP Latina & Latino Publisher of the Year Awards

Designed to recognize the talents of our hard-working publishers.

Deadline: August 1, 2018

See **page 9** for the information and Form you need.

Awards will be presented at the 2018 NAHP National Convention





NAHP 2017-18 Board Executive Board

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Fanny Miller, El Latino
Vice President
Alvaro Gurdian, La Noticia, NC
Membership Chair
Beto Tenorio, Hola Noticias, NC
Marketing Chair

Secretary
David Cortinas, La Voz Hispanic
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Region 2

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John Heaston, El Perico

Region 5

Miriam Lira Hickerson, Life Affairs

Membership & Awards Producer

Kirk Whisler, Latino 247 Media 3445 Catalina Dr, Carlsbad, CA 92010 kirk@whisler.com 760-579-1696

2018 MEMBERSHIP PACKAGE

A Simple Process for Dealing with Your NAHP Membership

Welcome to the NAHP. The National Association of Hispanic Publications, Inc. is a non-partisan trade advocacy organization representing the leading newspapers and magazines publishing in Spanish, English and Bilingual editions. **2017 saw a 207% growth in membership and we are confident that the numbers will be even more impressive in 2018.** The NAHP was founded in 1982 to promote publications serving the fastest growing market in the USA: Latinos. Research has shown that Hispanic newspapers and magazines are the most effective medium to reach the fast-growing Hispanic community.

Geographically, NAHP members span the country, with a concentration in areas of large Hispanic populations. Hispanic newspapers and magazines produce 63 billion pages of information annually. With Hispanic purchasing power at \$1.5 trillion dollars, Hispanic newspapers, magazines, websites, and related media offer the best value.

The NAHP has a GREAT new leadership team that is working hard to grow the organization, increase advertising to member publications and expand services to ensure that the organization is productive on a wide variety of levels.

OUR MISSION: The National Association of Hispanic Publications, Inc. (NAHP) furthers the excellence, recognition, and use of Hispanic Publications and provides them access to professional development opportunities to better serve and empower Hispanic communities.

Vision: The ultimate choice to reach the Latino market.

Sincerely,

Fanny Miller, President

(Jumily)

Beto Toronio, Vice President of Membership

Become A Member of the NAHP

Become part of the most influential Hispanic print and digital media organization in the country.

IT PAYS TO BELONG...Member BENEFITS include:

- ✓ AD BUYS. The NAHP has just launched what promises to be it's most effect ad sales program in more than a decade. One major buy from a new advertiser has come in that promises to expand in scope.
- ✓ AWARDS. The NAHP José Martí Awards are the oldest and largest Hispanic media awards in the USA. Use the power of these awards to bring recognition to your publication and staff while they also shine a light for advertisers to better understand the qualities of your publication and the audiences it serves.
- ✓ VISIBILITY. Helping increase the visibility of Hispanic newspapers, magazines and other media within the eyes of advertisers and corporations nationwide. Only by working together can we achieve this in a cost effective manner
- ✓ PROFESSIONAL DEVELOPMENT. The NAHP workshops, webinars, and other training programs are your best source for information on how to keep timely with your editorial, how to grow your ad sales, how to cost effectively reach your reading audiences, and how to keep the publication profitable.
- ✓ NETWORKING. For most of its history the NAHP has been the most effective place to network with corporate executives, government officials, and advertising representatives.

NEW RESOURCES beyond the basic membership benefits include:

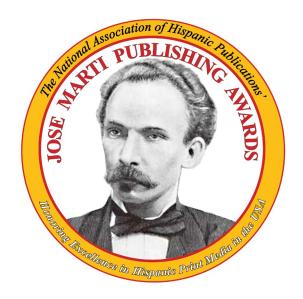
- ✓ **SAVE MONEY THRU GROUP BUYING PROGRAMS**. The NAHP Board has set a new goal in 2018 to establish Group Buying Programs for its members. These will include key newspaper and magazine services. The program is designed to both lower your operating cost and raise the quality of services you utilize.
- ✓ 2018 NATIONAL LATINO MEDIA STUDY. The NAHP is a key part of The 2018 National Latino Media Study. This study will be both conducting comprehensive Readership Studies for participating publications and creating a National Latino Media Usage Profile. The Readership Studies will include detailed demographics, media usage, and consumer preferences for the publications readers.

2018 NAHP Membership Form

NEW LOWER RATES AND A SIMPLER PROCESS FOR NAHP MEMBERSHIP

Please complete all of the following:						
Step 1, Publication Contacts: Publication:	·					
Key NAHP Contact:						
Phone: Cell	Phone:	E-MAIL _				
Address:	City	/ :	State	e: Zip		
Publisher:	Phone: _		EMAIL:			
Editor:	Phone: _	Phone:		EMAIL:		
Ad Manager:	Phone:	Phone:		EMAIL:		
Marketing Mngr:	Phone:		EMAIL:			
Digital Manager:	Phone:		EMAIL:			
Step 2, Publication Details (this helps keep	us current on your or	peration and med	ia trends):			
Type of publication: Newspaper	, ,			ePublication	Website	
• Frequency of publication: Daily	y Weekly	Twice a month	Monthly L	ess than monthly _	Digital only	
 Year founded: 						
• Language: % of the PUBLICATION	ON in Spanish	% of your WEBSITE in	n Spanish.			
 Current circulation of publication/Ut 	nique monthly users for	digital:	If audited, include	a PDF of your most circ	ulation recent audit.	
 You do NOT need to be audited to be 	a member of the NAI	HP. Audit compan	y, if any: Da	ate of last audit, if ev	er audited:	
 Number of editions of the publication 	on with the same nam	ne, different areas	of distribution			
 Website for the publication: 						
 Website for digital editions of the prince minimum of 6 editions on this site. 						
Step 3, NAHP Membership:						
NAHP Membership Status (check one):	: Was a member in	2017 Was a	member prior to 2017	First time mem	ber	
 NAHP Dues, If paid by February 28, 2 	2018 :Under 30,00	0 circulation \$250	30,000+ circulation	n \$375Multi E	dition Publication \$550	
 NAHP Dues, If paid after February 2 	8, 2018 :Under 30	,000 circulation \$32 5	30,000+ circula	tion \$450 Mu	ti Edition Publication \$650	
Multi Edition Publications are defined as geographic designation. Each edition will	l be listed as a membe	r, but the overall p	•			
Publications with different names must h	ave individual membe	erships.				
Total owed for NAHP Membership a Credit card number: Make checks payable to: NAHP. In n	Expires:	/ Zip cod	de for credit card payr	nent: CV	code:	
Step 4: Mail or email this form. Email thi	s form, links to digital	I copies, and payn	nent method to: kirk@	@whisler.com		
Mail this form and your CHECK or credit info Direct questions to kirk@whisler.com. Coordin						

Group, formerly Latino Print Network. Kirk Whisler may be reached at 760-579-1696.



THE NAHP'S JOSÉ MARTÍ AWARDS

The José Martí Awards are named after José Julián Martí Pérez (January 28, 1853-May 19, 1895), a Cuban poet, essayist, journalist, revolutionary philosopher, professor, translator, political theorist and publisher. Through his writings and political activities he became a symbol for Cuba's struggle for independence from Spain. He also fought against the threat of United States expansionism in Latin America. During his lifetime, his writings were published in numerous newspapers, magazines and journals in most Latin America countries and the USA. In the USA he wrote for publications in both Spanish and English.

With these Awards we seek to both honor the memory of José Martí, a tireless advocate who clearly saw the enormous power of PRINT and honor those editors, publishers, photographers, designer and marketing professionals who continue today to use the POWER of the written word, impactful photos and illustrations, and creative design to reach, impact, and motivate readers across the USA and beyond.

These awards, started in 1989 by the National Association of Hispanic Publications, are one of the oldest and by far the largest Hispanic media awards in the USA. They have followed many key trends over the years: as new editorial sections have been added; as new technologies have been added; and as marketing has evolved. The awards have helped advertisers find the publications that are making the RIGHT MOVES in terms of reaching consumers.

In 2016 the awards committee created the **José Martí PRIMERO Awards**. They are designed to help elevate recognition of Latino publications and digital media excellence to the level their excellence merits. These are the BEST OF THE BEST in Hispanic media. We ask that you join us in helping GROW the José Martí Awards and Hispanic Print across the country.

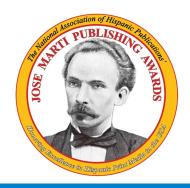
Publications have used their winning awards to salute their competent staff, to help build their readership and, most importantly, to satisfy existing advertisers and bring in new advertisers.

In 2018, I look forward to seeing all of you at this year's annual conference.

I encourage all Latino publications who are proud of the publications you produce to enter,

Kirk Whisler, Awards Producer





The José Martí Award Guidelines

ENTRIES

- Entries not properly tagged will be billed but not processed until all correct information is supplied.
- Entries from publications that are not NAHP members in good standing will be billed but not processed until
 the publication becomes a qualified member. If you are NOT a current NAHP member or need to renew your
 dues, please go to www.NAHP.org/PayMembershipOnline.aspx

FORMAT OF ENTRIES TO BE SENT

- 1. All entries need to be in PDF format. Photos can be either a jpeg or a PDF. Videos should be in a high resolution of any common format. For the videos, please make sure audio is included. Powerpoints should be in Microsoft PowerPoint, or saved as a single PDF.
- 2. Each entry in a single category must be ONE PDF, not multiple PDFs. This makes it easier for the judges and a better reflection of your publication, series of articles, etc.
- 3. DO NOT compress any of the entries.
- 4. **VERY IMPORTANT:** Label the PDF according to the guides on each category. At a minimum, each should be: **Category—Publication Name—City. Example:** A3—La Voz—Los Angeles.
- 5. Please send a MEMORY STICK or DVD with all your entries on it.
- 6. Do NOT send word documents or printed copies for the entries.

Authors & Photographers

Individual articles and photos entered into the Awards competition must be from a person who meets one of the following categories:

- 1. Is directly employed by the publication as a staff person.
- 2. Is contracted on a part time basis by the publication for specific services that are assigned by the publication.
- 3. The article or photo was created specifically for your publication, not multiple media outlets.

The article or photo MUST NOT have been created by a NEWS SERVICE of any sort that serves a wide variety of media.

Publication Date

The items submitted to the José Martí Awards must all have been published in 2017 unless otherwise noted.

LANGUAGE

Entries may be in Spanish, English, or Bilingual language formats.

CIRCULATION OF YOUR PUBLICATION

To increase the fairness of the competition, some categories will be divided into two groups: Publications over and under a circulation of 30,000. That marks the average circulation of Latino publications in the USA.

THREE WAYS TO SAVE

- 1. By being a paid up NAHP member you get ONE free entry in the NATIONAL CONVENTION Awards. Keep your membership current and save.
- 2. For the NATIONAL CONVENTION Awards you get ONE free entry for every FIVE PAID entries.
- 3. By entering early for the NATIONAL CONVENTION Awards you can get an early bird discount.

PROMOTING HISPANIC PRINT

By entering this award competition you are authorizing the NAHP to publish the entry in any way that recognizes the winners and honorees and promotes Hispanic Print in general and the NAHP specifically.

JUDGES

Judges for these awards will be media, design, journalism and marketing professionals. Three people will judge each award category, and the results are averaged to determine the winners. Our judges always include Pulitizer Prize Winners and other national recognized journalists and editors.

WHEN THE AWARDS WILL BE PRESENTED

National Convention Awards. These awards will be presented during the NAHP Annual Convention. Categories of awards are presented during various meal functions and the PRIMERO Awards are presented at the NAHP Gala during the convention.

FOR MORE INFORMATION

Coordination of the José Martí Awards is being conducted through Latino 247 Media Group. Kirk Whisler may be reached at 760-579-1696 or email kirk@ whisler.com.

NAHP Membership & José Martí Awards Entry Form

ENTRIES WITHOUT PAYMENT WILL NOT BE PROCESSED

PUBLICATION: _		AWAR	D CONTACT PERSON:	
	E-MAIL			
ADDRESS:		CITY:	STATE:	ZIP
		Membership I	VIEO	
	HP MEMBERSHIP W			
Step 1: Members	ship Status (check one of the fo	-		-
a. a			•	and will be paying my dues now.
Step 2: If you are	e now paying your dues: Ente	er 2018 membership amo	unt owed from Step 3, Pa	ge 3: \$
				Final Deadline: July 15,
		José Martí Fo	ORM	for entries in our offi
				Tor charles in our on
	ARDS WORKSHEET			
	ALL ENTRIES Tota			
•	NAHP Member: FREE entry E	•		Step 2 above: \$
	of entries Step 0			
Step 4: Volume D	Discount FREE entries	One FREE entry for	every five PAID listed in St	ep 3. List on Step 4 the free entrie
Step 5: Total of P	PAID ENTRIES Ste	ep THREE minus Step FOUF	}	
Step 6: Award Ra	ates. What is your circulation an	nd the appropriate rate tha	t goes with it	
	<u>Circulation</u>	Rate Per Entry	Multiply th	e number in Step FIVE times the
a)	Up to 29,999	\$50	1 ' '	Rate Per Entry in SIX: \$
b)	30,000 to 59,999	\$65	прргоргисс	- nate i ei Entry in Six. 7
c)	60,000 or more circulation	\$80		
Step 7: Award To	tal with any Early bird disco	unt Entries received BY A	pril 30, 2018 will receive	a 20% discount . IF you qualify f
-	oly the sum in Step 6 times 80%		•	, , ,
•	ed for Membership & Awards			
•	y:CheckCredit car	•		
Credit card nu			Zip code for credit card pa	ayment: CV code:
	payable to: NAHP or the Nation		•	,
	printed copies of two differer	•		manently archived at CSUSB.
•	ur Entry. Mail all of the following	• •	m mese copies vim se per	manenty aremied at esossi
•	copy of the entire entry form (pa	•	·kane)	
	copy of your NAHP Membership		•	
	individual entries on a memory	• •	auy sent it tills year)	
	ferent printed copies of your pul			
	CHECK made out to the NAHP o		0	ale aleas alea MAUN Conte al
	atino 247 Media Group	r creant cana iiiio lo:		check to the NAHP for both
	ttn: José Martí Awards		yo	ur Membership & Awards
	445 Catalina Dr.			
	arlshad CA 92010			

Direct questions to kirk@whisler.com. Coordination of the José Martí Awards is being conducted through Latino 247 Media Group. Kirk Whisler may be reached at 760-579-1696.

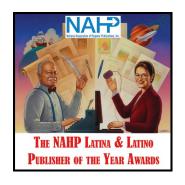
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José Martí National Convention Awards Entry Form

	PRIMERO AWARDS					
	OF: Category—Publication Name—City. Example: 1PN2—La Voz—Los Angeles.	···				
1.	Outstanding Hispanic Daily (entire single issue as a PDF)	Final Deadline				
2.	Outstanding Spanish Language Weekly Newspaper (entire single issue as a PDF)	July 15, 2018 entries				
3.	Outstanding Bilingual Language Weekly Newspaper (entire single issue as a PDF)	in our office				
4.	Outstanding Less than Weekly Newspaper (entire single issue as a PDF)					
5.	Outstanding Hispanic Magazine ~ Glossy (entire single issue as a PDF) New					
6.	Outstanding Hispanic Magazine ~ Newsprint (entire single issue as a PDF) The majority of the body of	f the publications must be on newsprint. New				
7.	Outstanding Publication Website Website address:					
8.		Outstanding Hispanic Success Story An article about someone who made a difference either locally or nationally.				
9.	Outstanding Immigration Article An article or column covering an aspect of immigration as a political issue or on a personal basis.					
10.	Outstanding Photo – Overall This photo can be on any topic TSTANDING DIGITAL AWARDS					
	PF: Category—Publication Name—City. Example: A3—La Voz—Los Angeles.					
1.	Outstanding ePublication (entire single issue as a PDF)					
2.	Web Site Promoting Your Publication & Company This is for a marketing site for the publication	on, NOT a news site as in the Primero				
	Awards above. This is important for every media organization to have. Website is:					
3.	Outstanding Editorial Video Include a copy of the editorial video as well as the link to the video on you					
4.	Outstanding Online Yellowpages Website is:					
5.	Most Improved Website of the Year In this category websites will be evaluated on editorial and graph.	— ic improvements made. Send a PDF of how				
	· · · · · · · · · · · · · · · · · · ·	New				
6.	Outstanding New Website Website address: This is open to we	ebsites established in 2016 or 2017.				
7.	Outstanding Web Site Design Website address:					
8.	Outstanding ePublication Design (entire single issue as a PDF)	_				
9.	Outstanding eNewsletter Design (entire single issue as a PDF)					
3. O	UTSTANDING EDITORIAL SECTION AWARDS & MORE					
	F: Category—Publication Name—City. Example: B3—La Voz—Los Angeles					
1.	Outstanding Business Section					
2.	Outstanding Entertainment Section					
3.	Outstanding Food Section					
4.	Outstanding Health Section					
5.	Outstanding Sports Section					
6.	Outstanding Classified Section					
7.	Outstanding Auto Section					
8.	Outstanding Lifestyle Section					
9.	Outstanding Travel Section					
10.	Outstanding Technology/Internet Section					
11.	Outstanding Special Section (ie: Election, Holiday, etc.)					
12.	Most Improved Publication of the Year In this category publications will be evaluated on editorial an	d araphic improvements made. Send 2016				
	PDF version of one publication & one from 2017.	a grapme improvements made. Sena 2010				
13.	Outstanding New Publication This is open to publications founded in 2016 or 2017.					
i. Ed	ITORIAL WRITING AWARDS					
abel the P	OF: Category—Publication Name—City—Article Title—Article Author. Example: C3—La Voz—Los Angeles—Political Changes	s Ahead—Gloria Valdez.				
1.	Outstanding Editorial Column – Spanish					
2.	Outstanding Editorial Column — English					
3.	Outstanding Local Political Article An article or column covering Hispanics in the USA on a local or reg	ional political issue.				
1	Outstanding National Political Article An article or column covering Hispanics in the HSA on a nation	nal political iccup				

José Martí National Convention Awards Entry Form

C .	E	DITO	RIAL WRITING AWARDS (CONTINUED)			
	5.		Outstanding Latin America/International Political Article			
	6.		Outstanding Local Business Article An Hispanic related article concerning a local or regional busine	ess or business issue.		
	7.		Outstanding National/Int'l Business Article An Hispanic related article concerning a national of	r international business or business issue.		
	8.		Outstanding Education Article An article or column covering an educational issue or issues and its in	npact on Hispanics		
	9.		Outstanding Health Article An article or column covering a health issue or issues and its impact on Hi.	spanics		
	10.		Outstanding Cultural Article An article or column covering Hispanics in the USA on a local, regional of	r national cultural issue.		
	11.		Outstanding Community Service An article or column covering Hispanics in the USA on a local, region	onal or national basis.		
	12.		Outstanding Entertainment Article			
	13.		Outstanding Latin America Political/Business Article			
	14.		Outstanding Latin America Cultural Article			
	15.		Outstanding Multiple Article Series This series of articles either in a single issue or over a period of	issues must be covering a topic relevant to the		
			Hispanic community either locally, nationally or internationally.			
D.	DE	ESIGN	AWARDS	Final Deadline		
Labe	l the F	PDF: Cate	gory—Publication Name—City Example: D3—La Voz—Los Angeles.	July 15, 2018 entries		
	1.		Outstanding Design — Newspaper (entire single issue as a PDF)	in our office		
	2.		Outstanding Design — Magazine, (entire single issue as a PDF)			
	3.		Outstanding Publication Masthead (PDF of front page of a single issue of the publication)			
	4.		Outstanding Front Page Design (PDF of cover page of a single issue of the publication)			
	5.		Outstanding Section Design (PDF of section only)			
	6.		Outstanding Inside Design Page (PDF of page only)			
	7.		Outstanding Inside Design Spread (PDF of facing pages only)			
E.	PH	ото 8	& CARTOON AWARDS			
Labe		PDF: Cate	gory—Publication Name—City—Photo Title—Photographer or Artist. Example: E3—La Voz—L.A.—Cinco de Mayo	o–Carlos Díaz.		
	1.		Outstanding News Event Photo			
	2.		•	Please put the total NUMBER		
	3.		• •	of entries you have in EACH		
	4.			CATEGORY you are entering		
	5.		Outstanding News Event Photo Essay Send both the photos and the article. Must be 3 or more ph	otos.		
	6.		Outstanding Cultural Photo Essay Send both the photos and the article. Must be 3 or more photos.			
	7.		Outstanding Editorial Cartoon These tend to be on political or current event topics and a single grap	hic illustration		
	8.		Outstanding Cartoon Strip These tend to be humorous and a series of graphic panels			
F.	MA	ARKE	TING AWARDS			
Lab	el the	PDF: Cate	egory—Publication Name—City Example: F3—La Voz—Los Angeles			
	1.		Outstanding Media Kit			
	2.		Marketing Newsletter Printed or e-mailed.			
	3.		Outstanding Ad Promoting Your Publication			
	4.		Outstanding Marketing Effort Targeting Advertisers			
	5.		Outstanding Marketing Effort Targeting Readers			
	6.		Outstanding Video Promoting Your Publication Please send the video on the DVD you send o			
	7.		Outstanding Power Point Promoting Your Publication This is for using Power Point Presentations in your marketing efforts			
	8.		Outstanding Ad Promoting Winning Awards This is how you are using awards you have earned	-		
	9.		Outstanding Circulation Program. Please submit a write-up on a circulation program your staff he	•		
	10.		Outstanding Event. Please submit a summary of a consumer or trade event that is Organized and Mana event and how they were met. Also include attendance, a digital copy of the event program and related supports helps the publication over (i.e, our advertisers are happy, it helps us develop new audiences of readers (or reinfo.	ing information, Finally, explain how the event		
			publication, etc).			





Entry Deadline August 1, 2018

The National Association of Hispanic Publications'

LATINA & LATINO PUBLISHER OF THE YEAR AWARDS

Since its founding, the NAHP has had a meaningful and growing participation of Latina publishers. In fact, today over 35% of all Latino newspapers and magazines have a Latina publisher. Latinas comprised 40% of the first NAHP Board in 1982. The Latina of the Year Awards were started in 1996 and recognition for male publishers was finally added in 2016.

We invite you to consider being selected for this honor. There is no cost to compete for these awards. It's simple to be considered: **If you meet the CRITERIA listed below, just complete answers to the nine questions listed below.**

ENTRY CRITERIA

Following are the criteria for nomination for NAHP Latina and Latino Publisher of the Year.

- ✓ **NAHP Member.** That your publication be a current member of the NAHP.
- **Full time Latina publisher.** That the nominee be a full time publisher of the publication.
- Has not won in the past. That the nominee has not won this honor in the past. Past finalists who did not win are encouraged to apply again.
- ☑ Entering the Publisher of the Year Awards is FREE to all NAHP members.
- ☑ Enter by the date listed at the top of this form.

OUESTIONS TO ANSWER TO ENTER

If you are interested in being considered for the honor of Latina Publisher of the Year, please complete the following questions and return your nomination to kirk@whisler.com by the date at the top of this page. You may also recommend someone else who qualifies for this honor.

1.	Name		
	Publication	Free to all NAHP	
3.	Contact phone	members	
4.	Contact email		
5.	Publication website		
6.	Category entering: Latina Publisher of the Year Latino Publisher of the Year		
7.	Publishing experience (a maximum of 300 words) (attach a sheet with the answers to questions 7 thru 10).		
8.	Other media and business experience (a maximum of 300 words)	0.10	
9.	Local and national community involvement (a maximum of 300 words)	Self entries	
10.	Other local and national honors earned (a maximum of 200 words)	encouraged	

A group of past Latina/Latino Publishers of the Year will provide the final review and choose this year's Finalists and Winners. The Finalists will be announced four to six weeks prior to the NAHP Annual Convention.